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August 20, 2014

# Financial Report for the Midterm of Fiscal Period Ending December 2014 (January 1, 2014 – June 30, 2014)

### **Japan Hotel REIT Investment Corporation**

Listing: Tokyo Stock Exchange

Securities code: 8985

URL: http://www.jhrth.co.jp/
Representative: Yukio Isa, Executive Director

Asset management company: Japan Hotel REIT Advisors Co., Ltd.

Representative: Hisashi Furukawa, Representative Director and President

Contact: Noboru Itabashi,

General Manager of Accounting and Reporting

Finance and Accounting Division

Phone: +81-3-6422-0530

Scheduled date to file midterm Securities Report: September 19, 2014

Preparation of supplementary material on financial report: Yes

Holding the financial results briefing (for analysts and institutional investors): Yes

# 1. Summary of financial results for the midterm of the fiscal period ending December 31, 2014 (January 1, 2014 – June 30, 2014)

(1) Operating results

(Percentages show changes from the previous period)

| (1) Speracing results (references show enables from the previous period) |                 |                                  |                 |       |                 |       |  |        |
|--|-----------------|----------------------------------|-----------------|-------|-----------------|-------|--|--------|
|  | Operating in    | perating income Operating profit |                 |       | Ordinary in     | come  | Current net profit for the midterm (full term) |        |
| Midterm period ended   | Millions of yen | %                                | Millions of yen | %     | Millions of yen | %     | Millions of yen                                | %      |
| June 30, 2014  | 5,504           | 15.1                             | 3,011           | 35.7  | 2,235           | 57.5  | 2,234  | 56.4   |
| June 30, 2013  | 4,780           | -                                | 2,220           | -     | 1,418           | -     | 1,429  | -      |
| Fiscal period ended December 31, 2013                                    | 11,472          | 57.5                             | 5,367           | 106.8 | 3,740           | 164.8 | 3,233  | (83.0) |

|  | Current net profit per unit<br>for the midterm (full<br>term) |
|--|---|
| Midterm period ended                     | Yen   |
| June 30, 2014                            | 852   |
| June 30, 2013                            | 615   |
| Fiscal period ended<br>December 31, 2013 | 1,307   |

- (Note 1) Current net profit per unit for the midterm (full term) is calculated based on the average number of investment units during the fiscal period.
- (Note 2) The midterm ended June 30, 2013 is the first midterm after change of the fiscal period. Therefore, comparison between the midterm results for this year and that of the previous year is not available.
- (Note 3) Net profit for the midterm ended June 30, 2013 includes capital loss (223 million yen).
- (Note 4) Current net profit for the fiscal period ended December 31, 2013 includes capital loss resulting from real estate disposition (1,189 million yen) and asset impairment (516 million yen).

### (2) Financial position

| (=) I maniem position                    |                 |                 |              |                     |
|--|-----------------|-----------------|--------------|---------------------|
|  | Total assets    | Net assets      | Equity ratio | Net assets per unit |
| Midterm period ended                     | Millions of yen | Millions of yen | %            | Yen                 |
| June 30, 2014                            | 166,687         | 86,719          | 52.0         | 33,083              |
| June 30, 2013                            | 167,446         | 88,107          | 52.6         | 33,612              |
| Fiscal period ended<br>December 31, 2013 | 170,727         | 89,756          | 52.6         | 34,241              |

(Note) Net asset per unit is calculated based on the number of investment units issued at the end of the midterm (full term).



### (3) Cash flows

|  | Cash flows from      | Cash flows from      | Cash flows from      | Cash and cash equivalents |  |  |
|--|----------------------|----------------------|----------------------|---------------------------|--|--|
|  | operating activities | investing activities | financing activities | at end of period          |  |  |
| Midterm period ended                     | Millions of yen      | Millions of yen      | Millions of yen      | Millions of yen           |  |  |
| June 30, 2014                            | 4,215                | (860)                | (6,025)              | 9,883                     |  |  |
| June 30, 2013                            | 3,287                | (26,063)             | 25,707               | 11,853                    |  |  |
| Fiscal period ended<br>December 31, 2013 | 9,991                | (33,349)             | 26,988               | 12,553                    |  |  |

# 2. Forecasts of results for the fiscal period ending December 31, 2014 (January 1, 2014 - December 31, 2014)

(Percentages show changes from the previous period)

|   | Operating i        | ncome | Operating profit   |      | Ordinary income    |       | Current net profit |      | Dividend<br>per unit<br>(Dividend<br>from excess<br>of earnings<br>exclusive) | Dividend<br>from excess<br>of earnings<br>per unit |
|---|--------------------|-------|--------------------|------|--------------------|-------|--------------------|------|---|--|
|   | Millions<br>of yen | %     | Millions<br>of yen | %    | Millions<br>of yen | %   % |                    | Yen  | Yen   |  |
| Fiscal period ending<br>December 31, 2014 | 12,667             | 10.4  | 7,260              | 35.3 | 5,496              | 46.9  | 5,494              | 69.9 | 2,058   | 0  |

(Reference) Forecasted current net profit per unit for this fiscal period: JPY2,054.- (calculated based on the average number of investment units during the period of 2,674,377 units).

(Note 1) For operating forecast with full year impact of Best Western Hotel Sapporo Nakajima Koen, which was acquired in the 15th fiscal period ending December 31, 2014, and of Mercure Sapporo and Mercure Okinawa Naha, which are scheduled to be acquired, see below "<Reference 1> Growth history of JHR and the annualized effect of asset acquisition" on p.3.

(Note 2) The allowance for the dividend, JPY251M, is scheduled to be the source of this dividend.

### 3. Other

### (1) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections

- a. Changes in accounting policies due to revisions to accounting standards and other regulations: No change
- b. Changes in accounting policies due to other reasons: No change
- c. Changes in accounting estimates: No change
- d. Restatement of prior period financial statements after error corrections: No change

### (2) Number of units issued

a. Total number of units issued at end of period (including treasury units)

| As of June 30, 2014     | 2,621,281 units |
|-------------------------|-----------------|
| As of June 30, 2013     | 2,621,281 units |
| As of December 31, 2013 | 2,621,281 units |

b. Number of treasury units at end of period

| As of June 30, 2014     | 0 unit |
|-------------------------|--------|
| As of June 30, 2013     | 0 unit |
| As of December 31, 2013 | 0 unit |

### \* Status of audit procedures

As of the time of disclosure of this financial report, audit procedures for the midterm financial statements pursuant to the Financial Instruments and Exchange Act of Japan are incomplete.

### \* Appropriate use of forecasts of results and other special items

Forward-looking statements presented in this financial report including forecasts of results are based on information
currently available to us and on certain assumptions we deem to be reasonable. As such, actual operating and other
results may differ materially from these forecasts due to a number of factors. Furthermore, we do not intend to
guarantee any dividend amount by these forecasts.



### < Reference 1> Growth history of JHR and the annualized effect of asset acquisition

|   |       | Effective date of merger (Note 1) |   | End of<br>FY12/2012 | End of<br>FY12/2013 |   | Previously<br>forecasted | After acquiring (scheduled) assets |
|---|-------|-----------------------------------|---|---------------------|---------------------|---|--------------------------|------------------------------------|
| No. of properties   |       | 28                                |   | 28                  | 28                  |   | 27                       | 30                                 |
| Acquisition price<br>(scheduled<br>acquisition inclusive)<br>(Note 2) | JPY1M | 122,285                           |   | 130,883             | 158,902             |   | 157,632                  | 173,429                            |
| Appraisal value (Note 3)  | JPY1M | 117,706                           |   | 131,227             | 166,237             |   | 165,537                  | 188,123                            |
| NOI yield<br>(Note 4)   | %     | 5.9                               | _ | 6.2                 | 6.2                 | _ | 6.5                      | 6.6                                |
| NOI yield after<br>depreciation<br>(Note 5)                           | %     | 3.9                               | 7 | 4.5                 | 4.8                 |   | 5.0                      | 5.2                                |
| LTV (Acquisition price) (Note 6)                                      | %     | 49.4                              |   | 49.8                | 47.1                |   | 46.9                     | 46.9                               |
| Appraisal LTV (Note 6)  | %     | 51.4                              |   | 49.7                | 45.0                |   | 44.6                     | 43.2                               |
| Market cap (Note 7)   | JPY1M | 34,712                            |   | 50,417              | 132,112             |   | -                        | 155,195                            |
| Distribution per unit   | JPY   | -                                 |   | 1,621               | 1,939               |   | 1,940                    | <b>2,146</b> (Note 8)              |

- (Note 1) Referring to the NOI yield and NOI yield after depreciation on the effective date of merger, the actual of Fiscal period ended March 2012 (12th period) has been applied for the properties owned by former Nippon Hotel Fund Investment Corporation (NHF), and the actual of Fiscal period ended March 2012 (7th period) has been applied for the properties owned by former Japan Hotel and Resort, Inc. (JHR).
- (Note 2) Acquisition prices (Scheduled acquisition inclusive) indicate acquisition prices stated on the Purchase and Sales Agreement for the Beneficial Interest in Trust or Real Estate Purchase and Sale Agreement (Consumption tax, local consumption tax and the acquisition expense such as broker's fee are not included.) As for Mercure Sapporo and Mercure Okinawa Naha, (both scheduled to be acquired), acquisition prices (scheduled) are indicated.
- (Note 3) As for appraisal value at the end of each fiscal year, in accordance with the asset appraisal method and standards stipulated in the Articles of Incorporation and also with the rules set by The Investment Trusts Association, Japan, appraisal value with the appraisal date at the end of relevant fiscal year is indicated. Dormy Inn Namba was sold as of January 24, 2014. Accordingly, the appraisal value of the property in the appraisal value column for End of FY12/2013 (14th period) indicates the selling price. Appraisal value for previously forecasted indicates appraisal value at the end of FY12/2013 (14th period) excluding Dormy Inn Namba. Appraisal value for After acquiring (scheduled) assets indicates the sum total of the appraisal value with the appraisal date at the end of June 2014 and the appraisal value for assets (scheduled to be) acquired, Best Western Hotel Sapporo Nakajimakoen, Mercure Hotel Sapporo and Mercure Hotel Okinawa Naha, based on the real estate appraisal report prepared by Japan Real Estate Institute with May 26, 2014, May 16, 2014 and June 1, 2014 as the pricing date, respectively.
- (Note 4) NOI = Real estate operating profit Real estate operating expense + Depreciation expense + Loss on retirement of noncurrent assets
  - NOI yield = NOI ÷ Acquisition price (or scheduled acquisition price)
- (Note 5) NOI After depreciation = Real estate operating profit Real estate operating expense NOI yield after depreciation = NOI after depreciation ÷ Acquisition price (or scheduled acquisition price)
- (Note 6) LTV (Acquisition price) = Total interest bearing debt ÷ Acquisition price (or scheduled acquisition price) × 100
  - Appraisal LTV = Total interest bearing debt  $\div$  total appraisal value  $\times$  100
  - Interest bearing debt as of Previously forecasted and for After acquiring assets (scheduled to be acquired) are

JAPAN HOTEL REIT

calculated with the figures of interest bearing debt as of the end of the midterm period ended December 31, 2014 added by JPY 7,426M of planned borrowing for new acquisition.

(Note 7) The amount is the market cap calculated by using the closing price of the regular transaction at Tokyo Stock Exchange, Inc. on relevant timing for each. However, the market cap on effective date of merger indicated on April 2, 2012.

Market cap after acquiring assets (scheduled to be acquired) is calculated by multiplying the sum (2,791,281 units) of the number of investment units issued (2,621,281 units) and the number of new investment units (170,000 units) which is resolved at today's board meeting by the closing price of the regular transaction at Tokyo Exchange, Inc. on August 8, 2014.

(Note 8) The dividend per unit when the asset acquision effect for the full year was calculated.

(Note 9) The amounts less than JPY1M are rounded down. Fractions less than two decimal places are rounded off.

### < Reference 2> Assumptions for forecast of the full year

- Numerical figures of Best Western Hotel Sapporo Nakajimakoen, Mercure Hotel Sapporo and Mercure Hotel Okinawa Naha are forecast calculated for the period for one year based on the information provided by the seller, etc. It is assumed that JPY85M (9 months) will be posted as the fixed asset tax and city planning tax.
- As to non-operating expenses, redeeming handling charges for borrowings associated with refinancing due to early repayment in September 2014 and redemption expenses, etc. for derivative products (Interest-cap) are excluded from finance expense.